



## Personal Liability Risk Scorecard

### *How much are you at risk of being sued?*

Everyone is at risk for being the target of a personal liability lawsuit, potentially for millions of dollars. Some people are more at risk than others, especially if they have substantial assets or are active in business or community. Liability coverage is the most common and serious area of underinsurance. Complete our personal liability risk scorecard to get a rough idea of your risk and our suggested limits.

Risk	Calculation	Score
What is your net worth, including both financial and tangible assets?  <i>**Net Worth is equal to all the things you own (checking/savings accts, homes, cars, toys, life insurance cash value, etc.) LESS all the things you owe (mortgage, car loans, taxes, college debt, regular annual expenses, etc.)</i>	<\$500,000 = 1 \$500,000 to <\$1 million = 2 \$1 million to <\$2 million = 5 \$2 million to <\$3 million = 6 \$3 million to <\$5 million = 7 \$5 million to <\$10 million = 9 >\$10 million = 10	
How many homes, including apartments and condominiums, do you own for residential purposes?	# _____ homes x 1 point each	
How many dogs, horses, or other large animals do you own?	# _____ x 1 point each	
Do you own vacant land or land (such as beachfront) to which the public access?	Yes, vacant land = 1 Yes, land with public access = 2	
Do you lease out any of your land for hunting purposes?	Yes = 3	
Do you operate a business or side business that brings clients or customers to any of your homes or properties on a regular basis, such as a dentist office, small farm, horse stable, or vineyard?	Yes = 3	
How many household staff do you employ more than 15 hours per week?	# _____ x 1 point each	
Are any of your homes undergoing major renovations, or are you planning major renovations to any of your homes?	Yes = 3	
How many automobiles do you own?	# _____ of automobiles x 1 point each	
How many of those automobiles are high performance sports cars or cars that cost more than \$100,000 new, excluding those that are manly for collecting purposes and rarely driven?	# _____ of automobiles x 1 point each	
How many people have regular use of your vehicles?	# _____ of drivers x 1 point each	
	<b>Subtotal</b>	<b>0</b>



## Personal Liability Risk Scorecard (cont'd)

Risk	Calculation	Score
	<b>Subtotal from first page</b>	<b>0</b>
How many of the drivers are under the age of 26?	# _____ drivers x 3 points each	
Does anyone in your household serve on a charitable board?	# _____ people serving x 1 point each	
Do you or a member of your household manage a family trust?	# _____ trusts managed x 1 point each	
Do you rent out other properties you own?	# _____ of tenants x 2 points each	
How many small powered recreational vehicles, such as motorcycles, personal watercraft, ATVs, and boats under 40 feet in length do you own?	# _____ x 3 points each	
Do you or a member of your household have prominent public profile?	Yes, at the national level = 3 Yes, at the state level = 2 Yes, at the local level = 1	
How many family members participate in online social networks?	Minor Participation # _____ people x 1 point each Active Participation # _____ people x 2 points each	
How many times per year do you host parties or events in your home numbering more than 25 people?	# _____ x 2 points each	
<b>Total</b>		<b>0</b>

## What Does Your Score Mean?

Total Score	Level of Exposure	Suggested Umbrella Limits
> 45	Very high exposure to a wide variety of personal liability risks.	\$3,000,000 Umbrella Limit <b>or</b> 50% of Net Worth as a minimum
30-45	High exposure to a variety of personal liability risks.	\$2,000,000 Umbrella Limit <b>or</b> 50% of Net Worth as a minimum
20-30	Moderate exposure to personal liability risks.	\$1,000,000 Umbrella Limit <b>or</b> 50% of Net Worth as a minimum
12-20	Fair exposure to personal liability risk relative to other affluent families.	\$500,000 for all liability policies <b>or</b> the highest primary limits available. <i>Make sure 'personal injury is included in your homeowner's liability policy.</i>
< 12	Low degree of exposure to personal liability risks relative to other affluent families.	FAPCO recommended minimum limits.

Regardless of your score, if within the past year you have not reviewed all the risks in this scorecard with an independent insurance agent or broker to evaluate your need for liability coverage, you should consider doing so as soon as possible. The lower your score, the lower cost your coverage should be. The higher your score, the more urgent it is for you to contact an agent because, *Things Happen...*